

**MIETP** Introduces... *The 2004 Summer Institute*

***Dependable Strengths™***  
***Uncover Your Customers' Hidden Potential—***  
***and Improve YOUR Performance!***

**WHY ATTEND?**

- Become a Certified Dependable Strengths Instructor—and have the credential and knowledge to facilitate workshops for your job-seeking customers
- Learn the six-step process for uncovering your customers' true dependable strengths
- Discover a unique research-based process proven to increase self-esteem, motivation, and interest in learning
- Learn how to help your customers manage their strengths to be at their best more frequently
- Become an expert on a systematic, behavioral process designed to bring out the best in you and your customer

**Monday through Friday—**  
**August 9-13, 2004**  
**9:00am—4:00pm**

***Dependable Strengths™***  
***is based on the premise that all***  
***people have some form of***  
***excellence deep within them.***  
***It is a process for identifying***  
***this unique excellence within***  
***each individual.***

***By engaging in a planned***  
***sequence of experiences,***  
***participants learn how to help***  
***job-seekers identify their core***  
***talents, skills, and abilities***  
***which unlock hidden potential***  
***and puts them in touch with***  
***their “best self”.***

***Help your jobseekers realize***  
***their true potential—and***  
***watch performance***  
***improve!***

**MIETP**

Maryland Institute for Employment & Training Professionals

9801 Broken Land Parkway, Suite 105  
Columbia, Maryland 21046  
Phone: 410-290-9072  
Fax: 410-290-9406  
[www.mietp.org](http://www.mietp.org)

## *5 Days of Engaged, Interactive Learning!*

### Why a Summer Institute?

The MIETP Summer Institute provides an opportunity for you as a professional to immerse yourself in an intensive, 5-day program. It's a great way to focus on your craft and invest in yourself. The concentrated approach takes into account the need for acquiring new skills and knowledge in as short a time as possible, and is a model used by many institutions of higher education.

If your job is such that your workload is more manageable during the summer, this program could be the perfect way to re-charge your batteries and get a jump-start on the busy months ahead. You'll have more confidence in your ability to serve the job-seeking customer, be more aware of your own talents and strengths, and be armed with new skills that you can use to help people right away.

#### WHO SHOULD ATTEND?

CAREER COUNSELORS

CAREER COACHES

FRONT-LINE STAFF

INTAKE COUNSELORS

RESOURCE AREA  
SPECIALISTS

**ANY PROFESSIONAL WHO  
WORKS DIRECTLY WITH  
JOB-SEEKERS!**

#### *Training Fee:*

**\$595**

Includes 30 hours of  
classroom training,  
participant manual,  
continental breakfast,  
lunch and beverages.

*Register for this and  
other courses by  
visiting our website:  
**www.mietp.org***

*Or—complete the attached  
registration form & fax to  
MIETP at  
(410)290-9406*

#### About the trainers...

**Anne Scholl-Fiedler** is a professional career counselor and workforce development specialist with over 14 years of experience working in a variety of industries and with a diverse population. She is a certified trainer in using the Dependable Strengths Articulation Process and was trained by the late Dr. Bernard Haldane, one of the founding fathers of the career development movement. Most recently, Anne is the Business Liaison for the Frederick County Maryland WorkFORCE Promise where she is building partnerships and leading collaborative business outreach services for the One-Stop Service Delivery system.

**Vic Snyder** is a Senior Career Counselor with the University of Washington Center for Career Services where he has presented career, job search and Dependable Strengths workshops to students and alumni for the last seven years. He is a board member and treasurer of the Center for Dependable Strengths and was on the team that trained South African instructors and trainers in the Dependable Strengths Articulation Process in 2001.

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# Dependable Strengths™

Uncover Your Customers' Hidden Potential—and Improve YOUR Performance!

August 9—13, 2004 — 9:00am-4:00pm • MIETP Training Center, Columbia, MD

**Training Fee: \$595.00**

To register, complete this form for each person attending the session. **Fax or mail to MIETP by July 30th.** After July 30th, call for availability. Please **print**, using **black ink**.

Includes 30 hours of classroom training, participant manual, continental breakfast, lunch and beverages. Registration begins at 8:30 a.m.

## ***PARTICIPANT INFORMATION***

Name \_\_\_\_\_ Title \_\_\_\_\_

Organization & Division \_\_\_\_\_ Phone \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

For Confirmation letter: E-mail \_\_\_\_\_ Fax \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ St. \_\_\_\_\_ Zip \_\_\_\_\_

Accessibility/Dietary/Special Needs: \_\_\_\_\_

If you are new to us, how did you hear about MIETP? \_\_\_\_\_

## ***CONTACT INFORMATION & AUTHORIZING SIGNATURE***

Director/Supervisor \_\_\_\_\_ Title \_\_\_\_\_

Organization & Division \_\_\_\_\_ Phone \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ St. \_\_\_\_\_ Zip \_\_\_\_\_

E-mail \_\_\_\_\_ Fax \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

Authorizing Signature \_\_\_\_\_

***PARTNER***—check one  WIA/WIB  DLLR  DHR/DSS

### **Payment Information: (check one)**

Check enclosed  Purchase order # \_\_\_\_\_

Visa  MasterCard

Card Number \_\_\_\_\_ Expiration Date \_\_\_\_\_

Name on Card \_\_\_\_\_

Signature \_\_\_\_\_

***REGISTRATION POLICY***—Registrations will be processed in the order received. The registration form may be duplicated to register additional participants. Once authorizing signature is obtained, fax or mail registration form to reserve your space. Confirmation letter w/directions will be faxed or E-mailed to participant 1 week prior to training. If you have not received your confirmation 3 days prior, please call to verify registration. If session is filled, you will be notified and your name will be added to the *Wait List*. You will be notified when an opening occurs. MIETP reserves the right to postpone any scheduled training.

***CANCELLATION & SUBSTITUTION POLICY***—Registered persons must cancel at least **2 business days prior** to training date to avoid a *no show fee* equal to the total tuition. Substitutions may be made—the substitute is required to submit a completed registration form.

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